transcosmos inc. Financial Highlights

(millions of yen)

Operating Results	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Net sales	224,605	242,314	266,645	284,696	311,871	336,405	354,085	373,830	362,201	375,849	393,866
Gross profit	40,373	42,902	47,267	47,202	54,608	65,887	77,779	76,522	68,253	72,244	76,643
Selling, general and administrative expenses	30,648	34,822	41,175	41,846	43,918	48,135	51,932	53,231	56,778	57,769	60,084
Operating profit	9,725	8,080	6,092	5,355	10,689	17,752	25,846	23,290	11,474	14,475	16,558
Operating profit to net sales (%)	4.3	5.3	3.4	1.9	2.3	3.3	7.3	6.2	3.2	3.9	4.2
Ordinary profit	8,870	6,742	1,802	5,394	8,954	18,012	28,902	23,072	13,782	15,683	18,970
Ordinary profit to net sales (%)	3.9	2.8	0.7	1.9	2.9	5.4	8.2	6.2	3.8	4.2	4.8
Profit attributable to owners of parent	7,587	7,156	-2,176	4,433	6,279	10,022	21,488	15,767	10,097	11,332	13,084
Profit to net sales (%)	3.4	3.0	-0.8	1.6	2.0	3.0	6.1	4.2	2.8	3.0	3.3

(millions of yen)

Financial Position	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Total assets	140,674	143,802	129,067	135,268	143,985	175,883	218,455	193,842	199,446	207,984	223,865
Net assets	83,981	85,188	71,199	74,915	77,969	92,516	120,880	112,381	118,065	129,068	139,293
Equity-to-asset ratio (%)	57.5	56.8	52.2	52.9	51.5	48.8	51.7	53.4	54.3	57.0	57.3
ROA (%)	6.3	5.1	-	3.4	4.6	6.3	10.9	7.6	5.1	5.6	6.1
ROE (%)	10.4	8.8	-2.9	6.4	8.6	12.5	21.6	14.6	9.5	10.0	10.6

(millions of yen)

Cash Flows	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Cash flows from operating activities	3,197	8,487	7,814	3,889	8,093	15,715	15,770	24,253	18,255	17,314	20,760
Cash flows from investing activities	-13,935	-6,199	-6,658	4,344	-6,885	-8,402	-6,223	-7,814	-600	-3,670	-9,033
Cash flows from financing activities	12,832	-3,300	-49	-3,165	-2,093	6,735	4,218	-31,895	-3,754	-6,028	-6,948
Cash and cash equivalents	33,339	33,422	31,772	35,979	34,920	49,074	63,858	49,366	64,421	73,134	78,901
Free cash flows	-10,737	2,287	1,155	8,233	1,207	7,312	9,547	16,439	17,655	13,644	11,726

(yen)

Per Share Data	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Net assets per share	1,967.29	1,969.70	1,630.39	1,725.27	1,788.95	2,069.01	2,723.29	2,761.61	2,892.32	3,166.17	3,423.25
Earnings per share	184.45	172.92	-52.47	106.90	151.40	241.65	518.12	389.22	269.46	302.41	349.18
Dividend per share	56	52	23	33	46	93	156	117	81	106	140
Dividend payout ratio (%)	30.4	30.1	-	30.9	30.4	38.5	30.1	30.1	30.1	35.1	40.1

(millions of yen)

Segment Information	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Net sales by segment											
Parent Company	179,107	193,535	203,097	210,224	227,643	240,763	238,812	244,513	236,716	244,017	255,482
Domestic Affiliates	19,443	19,756	18,797	21,030	28,277	39,483	40,129	43,208	42,308	43,286	47,092
Overseas Affiliates	31,265	36,411	52,720	61,974	66,048	69,105	86,498	98,309	95,670	102,284	105,443
Eliminations	-5,211	-6,388	-7,969	-8,533	-10,098	-12,946	-11,354	-12,200	-12,494	-13,740	-14,151
Operating profit by segment											
Parent Company	8,602	8,389	5,834	4,415	7,912	11,237	17,839	15,929	7,003	7,116	8,687
Domestic Affiliates	848	457	256	624	1,362	3,603	3,687	3,741	1,920	2,866	3,337
Overseas Affiliates	227	-764	-24	313	1,413	2,914	4,342	3,629	2,546	4,643	4,630
Eliminations	46	-3	25	2	1	-3	-22	-10	5	-150	-96

(time)

PE Ratio	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	2024/3	2025/3	2026/3
Year End Stock Prices (Yen)				2,159	1,914	2,986	3,190	3,135	3,140	3,190	3,890
PER				20.2	12.6	12.4	6.2	8.1	11.7	10.5	11.1
PBR				1.3	1.1	1.4	1.2	1.1	1.1	1.0	1.1
Dividend yield (%)				1.5	2.4	3.1	4.9	3.7	2.6	3.3	3.6