

NTT DOCOMO, INC.
Financial Indicators

	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019
Operating FCF (Billions of yen) (1)	881.6	897.3	856.4	815.6	869.1	707.3	868.0	866.4	933.5	965.2	-
EBITDA Margin (2)(3)	36.6%	37.1%	37.3%	35.1%	35.2%	31.2%	32.3%	31.9%	31.7%	-	-
Earnings per share attributable to NTT DOCOMO, INC. (EPS) (Yen) (4)(5)(6)	118.64	117.97	111.87	118.41	112.07	101.55	141.30	175.12	201.73	187.79	179.92
NTT DOCOMO, INC. shareholders' equity per share (BPS) (Yen) (5)(6)(7)	1114.24	1169.69	1220.84	1294.62	1360.91	1386.09	1409.94	1492.91	1580.88	1610.64	1626.05
Return on assets (ROA) (6)(8)	12.6%	12.3%	12.8%	11.8%	11.4%	8.8%	10.8%	12.9%	14.4%	13.4%	11.7%
Return on NTT DOCOMO, INC. shareholders' equity (ROE) (6)(9)	11.0%	10.3%	9.4%	9.4%	8.4%	7.4%	10.3%	12.0%	13.3%	12.0%	11.1%
Capital expenditures (Billions of yen) (10)	686.5	668.5	726.8	753.7	703.1	661.8	595.2	597.1	576.4	593.7	572.8
R&D expenses (Billions of yen)	109.9	109.1	108.5	111.3	102.0	97.0	83.3	83.1	91.8	91.0	92.8

* As we decided to adopt International Financial Reporting Standards (IFRS) from the year ending March 31, 2019, the above forecasts contain figures calculated in accordance with IFRS.

1 Operating FCF = EBITDA - Capital expenditures

2 Prior to the fiscal year ended March 31, 2015, EBITDA = Operating income + Depreciation and amortization + Loss on sale or disposal of property, plant and equipment + Impairment loss (property, plant and equipment, amortizable intangible assets)

For fiscal year ended March 31, 2016 onwards, EBITDA = Operating income + Depreciation and amortization + Loss on sale or disposal of property, plant and equipment + Impairment loss (of property, plant and equipment, amortizable intangible assets, goodwill, and unamortizable intangible assets)

3 EBITDA and EBITDA margin, as we use them, are different from EBITDA as used in Item 10(e) of regulation S-K and may not be comparable to similarly titled measures used by other companies. Impairment losses of goodwill and unamortizable intangible assets, which had previously been included in "Selling, general and administrative" of the consolidated statements of income, have been recorded in "Impairment loss" of the consolidated statements of income for the fiscal year ended March 31, 2017. Accordingly, "Impairment loss" for the fiscal year ended March 31, 2016 in the above table has also been reclassified to conform to the presentation used for the fiscal year ended March 31, 2017.

4 Net income attributable to NTT DOCOMO, INC. / weighted average number of shares outstanding

5 As we conducted a 1:100 stock split took effect on Oct. 1, 2013, "EPS" and "BPS" for the fiscal year ended March 31, 2010 to 2014 are calculated on the assumption that the stock split was conducted at the beginning of those fiscal period.

6 As a result of an application of the equity method for DOCOMO's investment in Philippine Long Distance Telephone Company from the beginning of the three months ended June 30, 2013, the reported consolidated financial statements for the fiscal year ended March 31, 2013 have been revised in DOCOMO's consolidated financial statements for this retrospective application.

7 NTT DOCOMO, INC. shareholders' equity / number of shares outstanding

8 Income before income taxes and equity in net income (losses) of affiliates / ((total assets of the end of fiscal year + total assets of the end of previous fiscal year) / 2)

9 Net income attributable to NTT DOCOMO, INC. / NTT DOCOMO, INC. shareholders' equity

10 Capital expenditures are calculated on an accrual basis for the purchases of property, plant and equipment, and intangible and other assets.