

## Hitachi Transport System Data(Year)

	FY2017	FY2018	FY2019	FY2020	FY2021
<b>Income Statement</b>					
Revenues (100 million yen)	7,004	7,088	6,723	6,524	7,436
Adjusted operating income (100 million yen)	298	312	335	367	387
Adjusted operating margin (%)	4.3	4.4	5.0	5.6	5.2
EBIT (100 million yen)	331	362	396	444	294
EBIT margin (%)	4.7	5.1	5.9	6.8	4.0
Net income attributable to stockholders of the parent company (100 million yen)	209	228	216	229	135
1. EBIT (Earnings Before Interest and Taxes)					
<b>Balance Sheet</b>					
Total assets (100 million yen)	5,649	6,125	8,791	7,879	7,919
Total liabilities (100 million yen)	3,566	3,836	6,399	6,258	6,137
Total equity (100 million yen)	2,083	2,289	2,393	1,621	1,782
Total equity attributable to stockholders of the parent company (100 million yen)	2,043	2,223	2,329	1,552	1,702
Total equity attributable to stockholders of the parent company ratio (%)	36.2	36.3	26.5	19.7	21.5
<b>Cash Flows</b>					
Cash flows from operating activities (100 million yen)	279	378	782	553	651
Cash flows from investing activities (100 million yen)	-62	-139	-12	698	-249
Free cash flows (100 million yen)	217	239	770	1,251	403
Cash flows from financing activities (100 million yen)	-164	211	-457	-1,611	-525
Cash and cash equivalents at end of year (100 million yen)	635	1,084	1,390	1,048	949
<b>Financial Results by Business Segment</b>					
<b>Revenues</b>					
Domestic logistics (100 million yen)	4,178	4,328	4,353	4,212	4,172
Global logistics (100 million yen)	2,603	2,558	2,198	2,163	3,135
Other services (100 million yen)	223	202	172	149	130
<b>Adjusted operating income</b>					
Domestic logistics (100 million yen)	217	221	261	252	237
Global logistics (100 million yen)	63	71	65	103	136
Other services (100 million yen)	18	20	9	12	14
1."Other services" includes information system development, service, sale and maintenance of motor vehicles, and travel agency services.					
<b>Financial Indicators</b>					
<b>Efficiency</b>					
ROE (Return On Equity) (%)	10.7	10.7	9.5	11.8	8.3
ROA (Return On Assets) (%)	3.8	3.9	2.4	2.7	1.7
ROIC (Return On Invested Capital) (%)	5.8	5.7	5.4	4.4	4.6
1.ROIC after FY2019 is a value calculated after the impact of applying IFRS 16 "Lease" and by the new standard (NOPATROIC)					
<b>Stability</b>					
Total equity attributable to stockholders of the parent company ratio (%)	36.2	36.3	26.5	19.7	21.5
Debt Equity ratio (%)	79.0	89.0	192.0	274.0	238.0
<b>Per Share Data</b>					
Basic earnings per share attributable to stockholders of the parent company (Yen)	187.50	204.27	193.76	240.02	161.47
Total equity per share attributable to stockholders of the parent company (Yen)	1,831.72	1,993.25	2,087.52	1,854.01	2,033.37
Dividend per share (annual) (Yen)	36.00	40.00	43.00	50.00	56.00
Payout ratio (%)	19.2	19.6	22.2	20.8	34.7
<b>New Orders / New Startups</b>					
New Orders (Domestic) (Project)	24	15	20	16	14
New Orders (Global) (Project)	8	9	6	12	7
New Startups (Total) (Project)	18	28	30	28	22