

## Annual

	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019
<b>Indicators</b>										
<b>EPS and DPS</b>										
EPS (Earnings per share) (yen)	-	-	-	-	-	141.50	147.71	174.21	200.86	267.40
DPS (Dividend per share) (yen)	-	-	-	-	-	56.00	60.00	68.00	72.00	76.00
<b>BPS</b>										
BPS (Book-value per share) (yen)	-	-	-	-	-	3,138.30	3,089.81	3,339.65	3,559.70	3,428.71

<b>Statement of Income</b>										
<b>Ordinary income and others (Consolidated)</b>										
Ordinary income (Consolidated) (billions of yen)	-	12,538.6	11,834.9	11,234.1	10,169.2	9,605.7	8,659.4	7,952.9	7,916.6	7,211.4
Insurance premiums and others (billions of yen)	-	6,856.4	6,481.7	5,911.6	5,956.7	5,413.8	5,041.8	4,236.4	3,959.9	3,245.5
<b>Net Income and others (Consolidated)</b>										
Ordinary profit (billions of yen)	-	531.2	528.9	462.7	492.6	411.5	279.7	309.2	264.8	286.6
Net income attributable to Japan Post Insurance (billions of yen)	-	70.0	90.6	62.8	81.3	84.8	88.5	104.4	120.4	150.6

<b>Balance Sheet</b>										
<b>Assets and liabilities (Consolidated)</b>										
Total assets (billions of yen)	-	93,690.8	90,463.5	87,092.8	84,915.0	81,545.1	80,336.7	76,831.2	73,905.0	71,664.7
Total liabilities (billions of yen)	-	92,396.4	88,996.7	85,554.6	82,939.2	79,662.2	78,483.5	74,828.1	71,769.8	69,736.4
<b>Net assets (Consolidated)</b>										
Total net assets (billions of yen)	-	1,294.4	1,466.7	1,538.1	1,975.7	1,882.9	1,853.2	2,003.1	2,135.1	1,928.3
Total shareholders' equity (billions of yen)	-	1,237.2	1,311.0	1,351.0	1,412.0	1,472.4	1,526.8	1,595.4	1,675.1	1,661.2

<b>Core profit and others</b>										
Core profit (billions of yen)	484.4	571.6	570.0	482.0	515.4	464.2	390.0	386.1	377.1	400.6
Net capital gains (billions of yen)	33.8	24.1	30.7	61.7	64.1	4.4	(51.1)	(19.1)	(83.7)	(102.4)
Net one-time income (Expenses) (billions of yen)	(96.1)	(64.3)	(71.3)	(80.3)	(86.4)	(55.6)	(59.5)	(58.2)	(28.2)	(11.3)
Ordinary profit (Non-consolidated) (billions of yen)	422.2	531.3	529.3	463.5	493.1	413.0	279.3	308.8	265.1	286.8

<b>Annualized Premiums</b>										
<b>Annualized premiums from insurance in force (Individual insurance)</b>										
Annualized premiums from insurance in force (Individual insurance)(billions of yen)	1,161.1	1,507.6	1,855.7	2,192.2	2,526.8	2,863.5	3,207.9	3,367.3	3,363.9	3,144.6
<b>Annualized premiums from new business for individual insurance</b>										
Annualized premiums from new business for individual insurance (billions of yen)	401.3	411.0	431.7	439.0	457.8	485.3	507.9	376.2	351.3	146.9

<b>EV</b>										
<b>EV</b>										
EV (Embedded value) (billions of yen)	-	-	-	-	-	3,151.0	3,355.6	3,743.3	3,925.7	3,324.2
<b>Value of new business</b>										
Value of new business (billions of yen)	-	-	-	-	-	192.7	36.8	226.7	223.8	60.6

With regard to methodology and assumptions for the calculation of EV (Embedded Value) and value of new business, please refer to disclosure document for EV or Conference Call Material for each period.

Quarterly

	3Q FY2018	4Q FY2018	1Q FY2019	2Q FY2019	3Q FY2019	4Q FY2019	1Q FY2020	2Q FY2020	3Q FY2020
<b>Statement of Income</b>									
<b>Ordinary income and others (Consolidated)</b>									
Ordinary income (Consolidated) (billions of yen)	5,913.3	7,916.6	1,818.9	3,661.3	5,461.5	7,211.4	1,696.3	3,385.3	5,127.3
Insurance premiums and others (billions of yen)	3,001.9	3,959.9	935.8	1,801.1	2,525.7	3,245.5	712.8	1,417.8	2,052.7
<b>Net Income and others (Consolidated)</b>									
Ordinary profit (billions of yen)	214.0	264.8	56.0	141.5	233.9	286.6	69.9	162.7	260.8
Net income attributable to Japan Post Insurance (billions of yen)	96.6	120.4	33.7	76.3	115.0	150.6	46.7	93.6	129.0

<b>Balance Sheet</b>									
<b>Assets and liabilities (Consolidated)</b>									
Total assets (billions of yen)	74,490.1	73,905.0	73,455.7	73,034.1	71,883.2	71,664.7	70,801.8	70,397.2	69,684.0
Total liabilities (billions of yen)	72,599.6	71,769.8	71,368.1	70,794.0	69,516.8	69,736.4	68,447.9	67,909.4	66,972.3
<b>Net assets (Consolidated)</b>									
Total net assets (billions of yen)	1,890.5	2,135.1	2,087.6	2,240.1	2,366.4	1,928.3	2,353.8	2,487.7	2,711.6
Total shareholders' equity (billions of yen)	1,651.3	1,675.1	1,565.7	1,608.2	1,625.5	1,661.2	1,686.6	1,733.6	1,768.9

<b>Core profit and others</b>									
Core profit (billions of yen)	293.0	377.1	90.8	205.7	300.4	400.6	110.4	226.5	309.7
Net capital gains (billions of yen)	(57.4)	(83.7)	(31.6)	(57.4)	(57.4)	(102.4)	(38.2)	(59.0)	(42.0)
Net one-time income (Expenses) (billions of yen)	(21.8)	(28.2)	(3.3)	(6.3)	(8.7)	(11.3)	(2.6)	(5.2)	(7.6)
Ordinary profit (Non-consolidated) (billions of yen)	213.7	265.1	55.8	141.9	234.2	286.8	69.5	162.2	260.0

<b>Annualized Premiums</b>									
<b>Annualized premiums from insurance in force (Individual insurance)</b>									
Annualized premiums from insurance in force (Individual insurance) (billions of yen)	3,374.7	3,363.9	3,371.1	3,314.2	3,233.5	3,144.6	3,058.9	2,983.3	2,908.1
<b>Annualized premiums from new business for individual insurance</b>									
Annualized premiums from new business for individual insurance (billions of yen)	273.7	351.3	93.5	131.6	143.8	146.9	6.0	15.0	22.3

<b>EV</b>									
<b>EV</b>									
EV (Embedded value) (billions of yen)	3,858.7	3,925.7	3,420.1	3,478.9	3,585.3	3,324.2	3,608.5	3,734.1	3,918.9
<b>Value of new business</b>									
Value of new business (billions of yen)	194.4	223.8	64.6	66.7	63.8	60.6	(1.1)	(1.5)	(2.8)

With regard to methodology and assumptions for the calculation of EV (Embedded Value) and value of new business, please refer to disclosure document for EV or Conference Call Material for each period.