

## Annual

	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023	FY2024
<b>Indicators</b>											
<b>EPS and DPS</b>											
EPS (Earnings per share) (yen)	-	141.50	147.71	174.21	200.86	267.40	295.33	375.14	249.48	227.45	322.57
DPS (Dividend per share) (yen)	-	56.00	60.00	68.00	72.00	76.00	76.00	90.00	92.00	94.00	104.00
<b>BPS</b>											
BPS (Book-value per share) (yen)	-	3,138.30	3,089.81	3,339.65	3,559.70	3,428.71	5,052.12	6,059.59	6,206.80	8,871.61	8,467.97

<b>Statement of Income</b>											
<b>Ordinary income and others (Consolidated)</b>											
Ordinary income (Consolidated) (billions of yen)	10,169.2	9,605.7	8,659.4	7,952.9	7,916.6	7,211.4	6,786.2	6,454.2	6,379.5	6,744.1	6,165.3
Insurance premiums and others (billions of yen)	5,956.7	5,413.8	5,041.8	4,236.4	3,959.9	3,245.5	2,697.9	2,418.9	2,200.9	2,484.0	3,154.8
<b>Net Income and others (Consolidated)</b>											
Ordinary profit (billions of yen)	492.6	411.5	279.7	309.2	264.8	286.6	345.7	356.1	117.5	161.1	170.2
Net income attributable to Japan Post Insurance (billions of yen)	81.3	84.8	88.5	104.4	120.4	150.6	166.1	158.0	97.6	87.0	123.4
Adjusted profit (billions of yen)※	-	-	-	-	-	-	-	-	-	97.6	145.7

\*From FY2024 we introduce adjusted profit. Figures from FY2023 that have already been calculated are shown.

<b>Balance Sheet</b>											
<b>Assets and liabilities (Consolidated)</b>											
Total assets (billions of yen)	84,915.0	81,545.1	80,336.7	76,831.2	73,905.0	71,664.7	70,172.9	67,174.7	62,687.3	60,855.8	59,555.6
Total liabilities (billions of yen)	82,939.2	79,662.2	78,483.5	74,828.1	71,769.8	69,736.4	67,331.5	64,753.7	60,312.0	57,460.1	56,314.2
<b>Net assets (Consolidated)</b>											
Total net assets (billions of yen)	1,975.7	1,882.9	1,853.2	2,003.1	2,135.1	1,928.3	2,841.4	2,421.0	2,375.3	3,395.7	3,241.4
Total shareholders' equity (billions of yen)	1,412.0	1,472.4	1,526.8	1,595.4	1,675.1	1,661.2	1,806.0	1,544.5	1,570.5	1,622.0	1,707.6

<b>Core profit and others</b>											
Core profit (billions of yen)※	515.4	464.2	390.0	386.1	377.1	400.6	421.9	429.7	192.3	224.0	242.1
Net capital gains (billions of yen)※	64.1	4.4	(51.1)	(19.1)	(83.7)	(102.4)	(17.1)	5.6	(63.8)	10.0	2.6
Net one-time income (Expenses) (billions of yen)	(86.4)	(55.6)	(59.5)	(58.2)	(28.2)	(11.3)	(59.8)	(79.6)	(10.8)	(71.5)	(73.8)
Ordinary profit (Non-consolidated) (billions of yen)	493.1	413.0	279.3	308.8	265.1	286.8	345.0	355.7	117.6	162.5	170.9

\*Following the partial amendment to the method for calculating core profit in FY2022, core profit and net capital gains are calculated by using the revised method from FY2021 onward, as opposed to the period before FY2020.

<b>Annualized Premiums</b>											
<b>Annualized premiums from insurance in force (Individual insurance)</b>											
Annualized premiums from insurance in force (Individual insurance)(billions of yen)※	2,526.8	2,863.5	3,207.9	3,367.3	3,363.9	3,144.6	2,840.0	2,584.3	2,353.9	2,200.2	2,137.2
<b>Annualized premiums from new business for individual insurance</b>											
Annualized premiums from new business for individual insurance (billions of yen)	457.8	485.3	507.9	376.2	351.3	146.9	30.6	46.1	65.8	116.8	175.0

\*Of the sum of "New category" and "Postal Life Insurance category," the figures are only "New category." "New category" shows individual insurance policies underwritten by Japan Post Insurance. "Postal Life Insurance category" shows postal life insurance policies reinsured by Japan Post Insurance from Organization for Postal Savings, Postal Life Insurance and Post Office Network.

<b>EV</b>											
<b>EV</b>											
EV (Embedded value) (billions of yen)	-	3,151.0	3,355.6	3,743.3	3,925.7	3,324.2	4,026.2	3,618.9	3,463.8	3,965.0	3,940.9
<b>Value of new business</b>											
Value of new business (billions of yen)	-	192.7	36.8	226.7	223.8	60.6	(12.7)	(11.5)	(7.4)	20.8	67.9

\*With regard to methodology and assumptions for the calculation of EV (Embedded Value) and value of new business, please refer to disclosure document for EV or Conference Call Material for each period.

Quarterly

	1Q FY2020	2Q FY2020	3Q FY2020	4Q FY2020	1Q FY2021	2Q FY2021	3Q FY2021	4Q FY2021	1Q FY2022	2Q FY2022	3Q FY2022	4Q FY2022	1Q FY2023	2Q FY2023	3Q FY2023	4Q FY2023	1Q FY2024	2Q FY2024	3Q FY2024	4Q FY2024	1Q FY2025	2Q FY2025	3Q FY2025	
<b>Statement of Income</b>																								
<b>Ordinary income and others (Consolidated)</b>																								
Ordinary income (Consolidated) (billions of yen)	1,696.3	3,385.3	5,127.3	6,786.3	1,665.1	3,226.1	4,821.0	6,454.2	1,609.9	3,202.4	4,798.0	6,379.5	1,593.7	3,113.9	4,560.7	6,744.1	1,465.4	2,943.4	4,334.6	6,165.3	1,434.1	2,879.7	4,096.6	
Insurance premiums and others (billions of yen)	712.8	1,417.8	2,052.7	2,697.9	644.6	1,274.8	1,841.4	2,418.0	576.9	1,151.4	1,669.8	2,200.9	548.4	1,066.9	1,586.5	2,484.0	1,021.0	1,887.9	2,366.2	3,154.8	576.7	1,198.9	1,700.7	
<b>Net income and others (Consolidated)</b>																								
Ordinary profit (billions of yen)	69.9	162.7	260.8	345.7	92.0	183.8	270.0	356.1	13.4	34.5	78.7	117.5	43.2	99.3	125.4	161.1	68.1	166.8	222.7	170.2	67.4	183.8	234.4	
Net income attributable to Japan Post Insurance (billions of yen)	46.7	93.6	129.0	166.1	41.2	80.5	119.5	158.0	11.6	48.2	76.2	97.6	21.0	50.4	65.1	87.0	20.9	62.8	84.4	123.4	34.6	93.8	118.4	
Adjusted profit (billions of yen)**	-	-	-	-	-	-	-	-	-	-	-	-	-	21.0	50.6	65.5	97.6	33.5	84.3	106.3	145.7	35.1	95.0	120.3

\*From FY2024 we introduce adjusted profit. Figures from FY2023 that have already been calculated are shown.

<b>Balance Sheet</b>																							
<b>Assets and liabilities (Consolidated)</b>																							
Total assets (billions of yen)	70,801.8	70,397.2	69,684.0	70,172.9	68,629.5	68,343.4	67,212.4	67,174.7	65,502.5	64,748.1	63,424.9	62,687.3	62,443.7	61,585.4	60,985.7	60,853.8	60,943.3	60,774.1	60,471.8	59,555.4	58,930.0	58,988.3	58,973.2
Total liabilities (billions of yen)	68,447.9	67,909.4	66,973.3	67,331.5	66,253.3	65,678.1	64,552.8	64,753.7	63,192.3	62,566.8	61,361.9	60,312.0	59,842.2	58,904.0	58,116.4	57,469.2	57,476.1	57,471.0	56,982.0	56,314.3	55,548.5	55,188.3	54,852.5
<b>Net assets (Consolidated)</b>																							
Total net assets (billions of yen)	2,353.8	2,487.7	2,711.6	2,841.4	2,376.1	2,664.3	2,659.6	2,421.0	2,310.1	2,181.2	2,063.0	2,375.3	2,601.4	2,681.3	2,869.0	3,384.5	3,467.0	3,300.1	3,497.7	3,241.4	3,381.5	3,799.9	4,122.7
Total shareholders' equity (billions of yen)	1,686.4	1,733.6	1,768.9	1,806.0	1,445.4	1,484.9	1,565.9	1,544.5	1,537.4	1,525.5	1,552.3	1,570.5	1,573.9	1,603.4	1,600.1	1,622.0	1,624.9	1,666.9	1,668.6	1,707.6	1,687.3	1,746.5	1,717.9

<b>Core profit and others</b>																							
Core profit (billions of yen)**	110.4	226.5	309.7	421.9	102.5	217.2	317.3	429.7	62.2	104.6	134.9	192.3	57.6	131.7	169.7	224.0	43.4	116.2	162.5	242.1	92.0	226.6	300.9
Net capital gains (billions of yen)**	(38.2)	(59.0)	(42.0)	(17.1)	2.9	3.6	4.2	5.6	(41.0)	(72.1)	(59.2)	(63.8)	2.0	5.7	6.5	10.0	29.9	45.0	37.8	2.6	(19.5)	(31.4)	(51.1)
Net one-time income (Expenses) (billions of yen)	(2.6)	(5.2)	(7.6)	(59.8)	(13.7)	(37.8)	(52.5)	(79.6)	(8.0)	1.5	2.4	(10.8)	(15.5)	(37.2)	(50.2)	(71.5)	(5.8)	5.6	21.6	(73.8)	(4.0)	(9.3)	(14.2)
Ordinary profit (Non-consolidated) (billions of yen)	69.5	162.2	260.0	345.0	91.6	183.1	269.0	355.7	13.0	33.9	78.1	117.6	44.1	100.2	126.0	162.5	67.5	166.9	221.9	170.9	68.3	185.9	235.5

\*\*Following the partial amendment to the method for calculating core profit in FY2022, core profit and net capital gains are calculated by using the revised method from FY2021 onward, as opposed to the period before FY2020.

<b>Annualized Premiums</b>																							
<b>Annualized premiums from insurance in force (Individual Insurance)</b>																							
Annualized premiums from insurance in force (Individual Insurance) (billions of yen)**	3,058.9	2,983.3	2,908.1	2,840.0	2,770.7	2,708.0	2,645.5	2,584.3	2,522.7	2,465.1	2,409.2	2,353.9	2,304.0	2,253.2	2,211.5	2,200.2	2,202.0	2,190.0	2,168.2	2,137.2	2,098.3	2,068.0	2,045.2
<b>Annualized premiums from new business for individual insurance</b>																							
Annualized premiums from new business for individual insurance (billions of yen)	6.0	15.0	22.3	30.6	11.6	22.9	34.4	46.1	16.6	32.7	49.6	65.8	23.0	45.2	65.0	116.8	63.8	113.0	149.0	175.0	26.8	56.6	79.2

\*\*Of the sum of "New category" and "Postal Life Insurance category," the figures are only "New category." "New category" shows individual insurance policies underwritten by Japan Post Insurance. "Postal Life Insurance category" shows postal life insurance policies reinsured by Japan Post Insurance from Organization for Postal Savings, Postal Life Insurance and Post Office Network.

<b>EV</b>																							
<b>EV (Embedded value)</b>																							
EV (Embedded value) (billions of yen)	3,608.5	3,734.1	3,918.9	4,026.2	3,738.2	3,791.4	3,795.0	3,618.9	3,534.3	3,429.7	3,308.3	3,463.8	3,652.3	3,575.5	3,713.0	3,965.0	3,981.9	4,033.4	4,064.4	3,940.9	4,018.9	4,255.1	4,343.8
<b>Value of new business</b>																							
Value of new business (billions of yen)	(1.1)	(1.9)	(2.8)	(12.7)	(2.6)	(5.2)	(8.3)	(11.5)	(14.9)	(9.9)	(8.4)	(7.4)	(0.6)	6.7	11.2	20.8	24.1	37.7	49.3	67.9	15.0	36.4	53.7

\*\*With regard to methodology and assumptions for the calculation of EV (Embedded Value) and value of new business, please refer to disclosure document for EV or Conference Call Material for each period.