

**Consolidated Financial Highlights**

		2015/3 (IFRS)	2016/3 (IFRS)	2017/3 (IFRS)	2018/3 (IFRS)	2019/3 (IFRS)
Revenue (millions of yen)	Full Year	1,002,758	1,031,740	962,555	1,031,256	
	3rd Quarter (total)	728039	762,326	699,636	750,253	777,578
	2nd Quarter (total)	474453	507,245	461,966	488,102	517,087
	1st Quarter	226634	248,643	229,131	232,351	255,214
Operating Profit (millions of yen)	Full Year	65,762	60,069	50,135	53,844	
	3rd Quarter (total)	47,077	41,588	34,454	29,090	50,509
	2nd Quarter (total)	30824	28,210	18,538	20,466	34,605
	1st Quarter	14384	10,022	8,911	8,714	15,445
Operating Profit Ratio(%)	Full Year	6.6	5.8	5.2	5.2	
	3rd Quarter (total)	6.5	5.5	4.9	3.8	6.5
	2nd Quarter (total)	6.5	5.6	4	4.2	6.7
	1st Quarter	6.3	4	3.9	3.8	6.1
Profit Before Tax (millions of yen)	Full Year	65,491	58,029	49,341	49,124	
	3rd Quarter (total)	48698	40,524	34,103	27,145	47,957
	2nd Quarter (total)	31772	27,338	17,479	19,058	33,157
	1st Quarter	14471	10,395	8,528	8,207	15,274
Profit Before Tax Ratio(%)	Full Year	6.5	5.6	5.1	4.8	
	3rd Quarter (total)	6.7	5.3	4.9	3.6	6.2
	2nd Quarter (total)	6.7	5.4	3.8	3.9	6.4
	1st Quarter	6.4	4.2	3.7	3.5	6.0
Profit Attributable to Owners of the Parent (millions of yen)	Full Year	40,934	31,973	31,542	32,248	
	3rd Quarter (total)	29861	26,492	24,910	18,617	33,743
	2nd Quarter (total)	19415	17,330	13,243	13,515	23,334
	1st Quarter	9365	6,592	6,386	5,367	11,180
Profit Attributable to Owners of the Parent Ratio(%)	Full Year	4.1	3.1	3.3	3.1	
	3rd Quarter (total)	4.1	3.5	3.6	2.5	4.3
	2nd Quarter (total)	4.1	3.4	2.9	2.8	4.5
	1st Quarter	4.1	2.7	2.8	2.3	4.4
Basic Earnings per Share Attributable to Owners of the Parent (yen)	Full Year	81.01	64.39	63.65	65.17	
	3rd Quarter (total)	58.97	53.32	50.27	37.61	68.23
	2nd Quarter (total)	38.17	34.82	26.73	27.29	47.18
	1st Quarter	18.34	13.19	12.89	10.83	22.61
Cash Dividends per Share(yen)	Full Year	20.0	30.0	30.0	30.0	
Dividend Payout Ratio(%)	Full Year	24.7	46.6	47.1	46	
Research and Development Expenditures (millions of yen)	Full Year	74,295	76,292	73,275	77,021	
Research and Development Expenditures Ration(%)	Full Year	7.4	7.4	7.6	7.5	
Cash Flow From Operating Activities (millions of yen)	Full Year	101,989	59,244	68,659	65,367	
Cash Flow From Investing Activities(millions of yen)	Full Year	-54,014	-110,788	-70,594	-133,737	
Free Cash Flow(millions of yen)	Full Year	47,975	-51,544	-1,935	-68,370	

# KONICA MINOLTA, INC. Financial Data by Year

## ■ CONSOLIDATED FINANCIAL HIGHLIGHTS

		Mar-05	Mar-06	Mar-07	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15
<b>Sales</b> (millions of yen)	<b>Full Year</b>	1,067,447	1,068,390	1,027,630	1,071,568	947,843	804,465	777,953	767,879	813,073	943,759	1,011,774
	<b>3rd Quarter (total)</b>	798,507	793,016	744,596	794,964	746,632	588,731	575,280	560,372	577,727	682,876	733,867
	<b>2nd Quarter (total)</b>	535,115	517,598	493,950	524,958	532,971	393,341	391,825	378,323	383,818	450,454	478,564
	<b>1st Quarter</b>	262,031	244,023	241,272	252,407	255,139	189,439	194,657	186,205	189,373	218,543	228,284
<b>Operating Income</b> (millions of yen)	<b>Full Year</b>	67,577	83,415	104,006	119,606	56,260	43,988	40,022	40,346	40,659	58,144	66,200
	<b>3rd Quarter (total)</b>	51,047	66,045	70,345	89,577	63,385	21,203	28,251	23,285	27,090	38,905	45,409
	<b>2nd Quarter (total)</b>	32,524	39,408	46,260	57,059	48,670	9,159	22,606	15,604	20,279	24,180	29,173
	<b>1st Quarter</b>	16,951	18,183	22,240	24,735	24,478	-589	9,844	3,271	6,339	7,818	11,661
<b>Operating Income Ratio(%)</b>	<b>Full Year</b>	6.3	7.8	10.1	11.2	5.9	5.5	5.1	5.3	5.0	6.2	6.5
	<b>3rd Quarter (total)</b>	6.4	8.3	9.4	11.3	8.5	3.6	4.9	4.2	4.7	5.7	6.2
	<b>2nd Quarter (total)</b>	6.1	7.6	9.4	10.9	9.1	2.3	5.8	4.1	5.3	5.4	6.1
	<b>1st Quarter</b>	6.5	7.5	9.2	9.8	9.6	-	5.1	1.8	3.3	3.6	5.1
<b>Ordinary Income</b> (millions of yen)	<b>Full Year</b>	53,617	76,838	98,099	104,227	45,403	40,818	33,155	34,758	38,901	54,621	59,867
	<b>3rd Quarter (total)</b>	43,961	64,328	69,804	86,430	54,088	19,135	22,274	18,898	26,117	36,736	43,812
	<b>2nd Quarter (total)</b>	28,166	35,245	44,854	54,670	47,877	8,728	17,902	11,600	18,250	21,498	28,669
	<b>1st Quarter</b>	17,119	17,761	21,468	27,706	27,938	602	6,421	2,556	4,786	7,050	10,449
<b>Ordinary Income Ratio(%)</b>	<b>Full Year</b>	5.0	7.2	9.5	9.7	4.8	5.1	4.3	4.5	4.8	5.8	5.9
	<b>3rd Quarter (total)</b>	5.5	8.1	9.4	10.9	7.2	3.3	3.9	3.4	4.5	5.4	6.0
	<b>2nd Quarter (total)</b>	5.3	6.8	9.1	10.4	9.0	2.2	4.6	3.1	4.8	4.8	6.0
	<b>1st Quarter</b>	6.5	7.3	8.9	11.0	11.0	0.3	3.3	1.4	2.5	3.2	4.6
<b>Net Income</b> (millions of yen)	<b>Full Year</b>	7,524	-54,305	72,542	68,829	15,179	16,931	25,896	20,424	15,124	21,861	32,706
	<b>3rd Quarter (total)</b>	16,473	13,948	40,123	55,712	27,348	9,007	10,790	5,399	10,317	10,811	21,986
	<b>2nd Quarter (total)</b>	8,200	-3,482	22,508	37,644	29,279	3,534	8,636	3,751	7,609	5,558	14,682
	<b>1st Quarter</b>	7,245	7,316	10,555	16,135	17,628	299	3,491	-110	154	9,774	5,603
<b>Net Income Ratio(%)</b>	<b>Full Year</b>	0.7	-5.1	7.1	6.4	1.6	2.1	3.3	2.7	1.9	2.3	3.2
	<b>3rd Quarter (total)</b>	2.1	1.8	5.4	7.0	3.7	1.5	1.9	1.0	1.8	1.6	3.0
	<b>2nd Quarter (total)</b>	1.5	-0.7	4.6	7.2	5.5	0.9	2.2	1.0	2.0	1.2	3.1
	<b>1st Quarter</b>	2.8	3.0	4.4	6.4	6.9	0.2	1.8	-0.1	0.1	4.5	2.5
<b>Earnings Per Share</b> (yen)	<b>Full Year</b>	14.11	-102.29	136.67	129.71	28.62	31.93	48.84	38.52	28.52	41.38	64.73
	<b>3rd Quarter (total)</b>	31.02	26.27	75.59	104.98	51.55	16.99	20.35	10.18	19.46	20.39	43.42
	<b>2nd Quarter (total)</b>	15.44	-6.56	42.40	70.93	55.19	6.67	16.29	7.08	14.35	10.48	28.86
	<b>1st Quarter</b>	13.64	13.78	19.89	30.40	33.22	0.56	6.58	-0.21	0.29	18.43	10.97
<b>Cash Dividends per Share(yen)</b>	<b>Full Year</b>	10	0	10	15	20	15	15	15	15	17.5	20.0
<b>Dividend Payout Ration(%)</b>	<b>Full Year</b>	-	-	7.30	11.56	69.87	46.98	30.7	38.9	52.60	42.3	30.9
<b>Research and Development Expenditures (millions of yen)</b>	<b>Full Year</b>				81,272	81,778	68,475	72,617	72,530	71,533	71,184	75,281
<b>Research and Development Expenditures Ration(%)</b>	<b>Full Year</b>				7.6	8.6	8.5	9.3	9.4	8.8	7.5	7.4
<b>Cash Flow From Operating Activities (millions of yen)</b>	<b>Full Year</b>	55,680	78,924	66,712	123,014	107,563	113,377	67,957	72,367	66,467	89,945	101,733
<b>Cash Flow From Investing Activities(millions of yen)</b>	<b>Full Year</b>	-49,343	-43,146	-56,401	-76,185	-90,169	-40,457	-44,738	-42,757	-63,442	-55,776	-54,308
<b>Free Cash Flow(millions of yen)</b>	<b>Full Year</b>	6,336	35,778	10,311	46,199	17,394	72,920	23,219	29,610	3,025	34,169	47,425