

**Income Summary (Full Year)**

	14.3	15.3	16.3	17.3	18.3	19.3
Revenue (millions of yen)	935,214	1,002,758	1,031,740	962,555	1,031,256	1,059,120
Operating Income (millions of yen)	39,859	65,762	60,069	50,135	53,844	62,444
Profit Before Tax (millions of yen)	37,736	65,491	58,029	49,341	49,124	60,138
Profit Attributable to Owners of the Parent (millions of yen)	28,354	40,934	31,973	31,542	32,248	41,705
Research and Development Expenditures (millions of yen)	69,599	74,295	76,292	73,275	77,021	78,396
Cash Flow From Operating Activities (millions of yen)	90,058	101,989	59,244	68,659	65,367	57,166
Free Cash Flow (millions of yen)	35,914	47,975	-51,544	-1,935	-68,370	15,686
Operating Income Ratio (%)	4.3	6.6	5.8	5.2	5.2	5.9
Profit Before Tax Ratio (%)	4.0	6.5	5.6	5.1	4.8	5.7
Profit Attributable to Owners of the Parent Ratio (%)	3.0	4.1	3.1	3.3	3.1	3.9
Research and Development Expenditures Ratio (%)	7.4	7.4	7.4	7.6	7.5	7.4

**Profitability (FullYear)**

	14.3	15.3	16.3	17.3	18.3	19.3
ROE 1 (%)	-	7.9	6.1	6.1	6.1	7.7
ROE 2 (%)	6.1	8.6	6.5	6.3	6.3	7.9
ROA (%)	2.9	4.1	3.2	3.2	2.9	3.4
ROIC (%)	5.0	8.3	7.0	5.2	5.1	5.6

ROE 1 = Profit attributable to owners of the company divided by the total of share capital, share premium, retained earnings and treasury shares (average at start of fiscal year and end of fiscal year).

ROE 2 = Profit attributable to the owners of the company divided by the equity attribute to owners of the company (average of beginning and ending balances)

**Efficiency (Full Year)**

	14.3	15.3	16.3	17.3	18.3	19.3
Total Assets (millions of yen)	991,700	1,001,800	976,370	1,005,435	1,203,907	1,218,986
Tangible Fixed Assets (millions of yen)	177,056	181,641	187,322	190,580	192,941	207,138
Inventory (millions of yen)	115,175	120,803	121,361	136,020	139,536	144,703
Receivables (millions of yen)	240,459	248,827	245,047	236,722	255,973	269,147
Total Assets Turnover (times)	0.96	1.02	1.04	0.97	0.93	0.87
Tangible Fixed Assets Turnover (times)	5.23	5.64	5.59	5.09	5.38	5.29
Inventory Turnover (months)	2.82	2.54	2.58	2.87	2.86	2.89
Receivables Turnover (months)	3.09	2.72	2.73	2.70	2.73	2.87

**Stability (Full Year)**

	14.3	15.3	16.3	17.3	18.3	19.3
Equity Attributable to Owners of the Parent (millions of yen)	492,081	528,432	514,285	524,331	524,513	555,689
Current Assets (millions of yen)	569,552	570,640	496,216	499,466	581,676	578,937
Equity Ratio Attributable to Owners of the Parent (%)	49.9	53.1	52.7	52.1	43.6	45.6
Current Ratio (%)	200.83	202.43	194.40	199.58	214.32	213.34
Debt/Equity Ratio (times)	0.41	0.31	0.33	0.35	0.56	0.49
Net Debt/Equity Ratio (times)	0.03	-0.02	0.13	0.18	0.27	0.27

**Investment Indicators (FullYear)**

	14.3	15.3	16.3	17.3	18.3	19.3
Basic Earnings per Share Attributable to Owners of the Parent (yen)	53.67	81.01	64.39	63.65	65.2	84.3
Price-to-Earnings Ratio (PER) (times)	17.94	15.07	14.85	15.65	13.99	12.91
Price-to-Book Value Ratio (PBR) (times)	0.99	0.86	0.90	0.94	0.86	0.97

**Dividend information (FullYear)**

	14.3	15.3	16.3	17.3	18.3	19.3
Cash Dividends per Share (yen)	17.5	20.0	30.0	30.0	30.0	30.0
Dividend Payout Ratio (%)	32.6	24.7	46.6	47.1	46.0	35.6

**Operating Data (Full Year)**

	14.3	15.3	16.3	17.3	18.3	19.3
Office Business Consolidated Revenue (millions of yen)	-	-	-	558,223	583,886	587,879
Professional Print Business Consolidated Revenue (millions of yen)	-	-	-	203,967	214,256	227,740
Healthcare Business Consolidated Revenue (millions of yen)	-	-	-	89,939	96,513	90,944
Industrial Business Consolidated Revenue (millions of yen)	-	-	-	101,550	118,247	116,705
Business Technologies Consolidated Revenue (Old Segment)(millions of yen)	731,371	808,241	832,187	771,735	-	-
Industrial Business Consolidated Revenue (Old Segment)(millions of yen)	116,126	112,780	105,975	89,425	-	-
Healthcare Consolidated Revenue (Old Segment)(millions of yen)	82,375	78,568	89,855	89,940	-	-
Other Consolidated Revenue (Old Segment)(millions of yen)	5,340	3,167	3,721	11,454	-	-
Office Business Operating Profit Ratio (%)	-	-	-	7.8	7.7	8.0
Professional Print Business Operating Profit Ratio (%)	-	-	-	4.5	4.3	6.1
Healthcare Business Operating Profit Ratio (%)	-	-	-	3.2	5.8	2.6
Industrial Business Operating Profit Ratio (%)	-	-	-	21.7	19.8	17.9
Business Technologies Operating Profit Ratio (Old Segment)(%)	9.8	9.0	8.4	6.9	-	-
Industrial Business Operating Profit Ratio (Old Segment)(%)	0.2	17.5	16.1	20.8	-	-
Healthcare Operating Profit Ratio (Old Segment)(%)	3.6	2.7	4.3	3.2	-	-