

## ITFOR Inc. Data (Annual)

	19/3	20/3	21/3	22/3	23/3	24/3
<b>Financial Highlights</b>						
Net sales (million yen)	12,554	15,239	16,289	17,021	18,322	20,652
Operating income (million yen)	1,637	1,728	2,186	3,031	3,217	3,737
Ordinary income (million yen)	1,709	1,839	2,317	3,106	3,278	3,846
Net income attributable to owners of the parent (million yen)	1,148	1,232	1,683	2,112	2,291	2,770
Operating income margin (%)	13.0	11.3	13.4	17.8	17.6	18.1
Ordinary income margin (%)	13.6	12.1	14.2	18.3	17.9	18.6
Net worth ratio (%)	77.7	76.8	75.2	77.9	79.1	78.5
<b>Per Share Data</b>						
Earnings per share (yen)	41.75	44.98	61.56	76.84	82.96	101.77
Net asset per share (yen)	449.42	458.83	512.48	565.00	618.80	695.75
<b>Others</b>						
Depreciation Expenses (million yen)	494	249	288	301	362	326
R&D expenses (million yen)	42	53	55	110	135	248
<b>Segment</b>						
<b>Net sales</b>						
System Development and Sales (million yen)		9793.0	10064.0	9,855	10,611	12,117
Recurring (million yen)		5446.0	6225.0	7,166	7,710	8,534
<b>Operating income</b>						
System Development and Sales (million yen)		918	1,434	1,501	1,780	1,996
Recurring (million yen)		809	752	1,529	1,436	1,741
System Development and Sales Operating income margin (%)		9.4	14.3	15.2	16.8	16.5
Recurring Operating income margin (%)		14.9	12.1	21.3	18.6	20.4
<b>Orders received</b>						
System Development and Sales (million yen)		9,659	10,886	10,962	11,168	11,927
Recurring (million yen)		6,310	7,572	6,585	7,399	10,024
<b>Backlog of orders</b>						
System Development and Sales (million yen)		4,777	5,600	6,180	6,736	6,546
Recurring (million yen)		8,108	9,455	8,875	8,563	10,053

## ITFOR Inc. Data (Quarter)

Financial Highlights										
	23/3 1Q	23/3 2Q	23/3 3Q	23/3 FY	24/3 1Q	24/3 2Q	24/3 3Q	24/3 FY	25/3 1Q	25/3 2Q
Net sales (million yen)	4,522	8,959	12,502	18,322	4,460	9,452	14,462	20,652	4,920	9,621
Operating income (million yen)	733	1,575	2,150	3,217	731	1,680	2,684	3,737	759	1,514
Ordinary income (million yen)	770	1,621	2,227	3,278	765	1,722	2,771	3,846	814	1,579
Net income attributable to owners of the parent (million yen)	520	1,111	1,514	2,291	537	1,189	1,906	2,770	549	1,059
Operating income margin (%)	16.2	17.6	17.2	17.6	16.4	17.8	18.6	18.1	15.4	15.7
Ordinary income margin (%)	17	18.1	17.8	17.9	17.2	18.2	19.2	18.6	16.6	16.4
Net worth ratio (%)	79.6	80.3	82.6	79.1	79.7	79.3	80.1	78.5	81.6	82.0
Per Share Data										
	23/3 1Q	23/3 2Q	23/3 3Q	23/3 FY	24/3 1Q	24/3 2Q	24/3 3Q	24/3 FY	25/3 1Q	25/3 2Q
Earnings per share (yen)	18.88	40.28	54.86	82.96	19.44	43.41	69.91	101.77	20.29	39.12
Net asset per share (yen)	556.05	578.77	590.89	618.80	608.84	628.70	652.90	695.75	677.32	691.49
Others										
	23/3 1Q	23/3 2Q	23/3 3Q	23/3 FY	24/3 1Q	24/3 2Q	24/3 3Q	24/3 FY	25/3 1Q	25/3 2Q
Depreciation Expenses (million yen)	137	201	268	362	74	152	231	326	84	165
R&D expenses (million yen)	20	49	71	135	53	119	179	248	61	116
Segment										
	23/3 1Q	23/3 2Q	23/3 3Q	23/3 FY	24/3 1Q	24/3 2Q	24/3 3Q	24/3 FY	25/3 1Q	25/3 2Q
Net sales										
System Development and Sales (million yen)	2,651	5,150	6,747	10,611	2,421	5,328	8,168	12,117	2,706	5,173
Recurring (million yen)	1,870	3,809	5,754	7,710	2,038	4,123	6,293	8,534	2,214	4,447
Operating income										
System Development and Sales (million yen)	394	959	1,131	1,780	398	923	1,453	1,996	371	718
Recurring (million yen)	338	616	1,019	1,436	332	756	1,231	1,741	387	795
System Development and Sales Operating income margin (%)	14.9	18.6	16.8	16.8	16.5	17.4	17.8	16.5	13.7	13.9
Recurring Operating income margin (%)	18.1	16.2	17.7	18.6	16.3	18.3	19.6	20.4	17.5	17.9
Orders received										
System Development and Sales (million yen)	2,302	5,672	7,718	11,168	2,838	6,528	8,706	11,927	2,069	5,505
Recurring (million yen)	1,552	3,483	4,581	7,399	2,349	4,892	7,178	10,024	1,876	3,813
Backlog of orders										
System Development and Sales (million yen)	5,830	6,701	7,150	6,736	7,153	7,936	7,273	6,546	5,909	6,878
Recurring (million yen)	8,556	8,548	7,702	8,563	8,874	9,332	9,448	10,053	9,715	9,418