

JINS HOLDINGS Inc. Financial Information【Full Year】

(Unbound)

	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020
Operating results										
Sales (million yen)	14,574	22,613	36,554	36,150	40,698	46,189	50,451	54,872	61,893	60,258
Gross profit (million yen)	10,688	17,015	27,444	26,194	30,324	34,528	37,942	41,455	47,343	46,698
SG&A expenses(million yen)	9,604	14,381	21,221	23,220	26,739	30,844	32,540	35,384	39,884	41,080
Operating profit (million yen)	1,083	2,633	6,222	2,973	3,584	3,683	5,402	6,071	7,459	5,617
Recurring profit (million yen)	1,052	2,551	5,868	2,929	3,480	3,604	5,227	5,627	7,015	5,827
Net income (million yen)	384	1,089	3,419	1,245	1,902	1,980	2,767	3,097	3,869	1,687
Gross profit margin (%)	73.3	75.2	75.1	72.5	74.5	74.8	75.2	75.5	76.5	77.5
Operating income margin (%)	7.43	11.64	17.02	8.22	8.81	7.97	10.71	11.06	12.05	9.32
Recurring profit margin (%)	7.22	11.28	16.05	8.10	8.55	7.80	10.36	10.25	11.33	9.67
Net income margin (%)	2.63	4.82	9.35	3.44	4.67	4.29	5.48	5.64	6.25	2.80
Financial status										
Total assets (million yen)	6,734	16,041	21,614	20,788	24,661	26,232	30,354	31,499	36,628	53,392
Equity capital (million yen)	2,578	8,952	12,132	12,418	13,979	15,232	17,515	19,707	22,370	17,763
Equity ratio (%)	38.3	55.8	56.1	59.7	56.7	58.1	57.7	62.6	61.1	33.3
ROE (%)	16.0	18.9	32.4	10.1	14.4	13.6	16.9	16.6	18.4	8.4
ROA (%)	18.8	22.4	31.2	13.8	15.3	14.2	18.5	18.2	20.6	12.9
Cash Flows										
Operating cash flow (million yen)	545	1,169	4,324	2,806	4,310	2,449	6,339	4,742	6,877	7,749
Investment cash flow (million yen)	-1,591	-2,237	-2,950	-4,255	-2,848	-2,629	-2,406	-3,064	-2,836	-3,878
Financial cash flow (million yen)	1,146	6,703	-1,191	-1,670	-506	-116	-1,548	-2,996	-1,724	12,438
Cash and equivalents at year-end (million yen)	527	6,162	6,361	3,245	4,889	4,349	6,860	5,531	8,479	24,667
Per share data										
Basic earnings per share (yen)	18.75	52.69	142.61	51.93	79.35	82.61	115.44	129.17	161.40	71.49
Dividends per share (yen)	4.00	10.00	40.00	10.00	16.00	25.00	36.00	48.00	50.00	25.00
Net assets per share (yen)	125.90	373.40	506.01	517.95	583.06	635.29	730.52	821.95	933.01	761.05
Price earnings ratio										
Closing stock (yen)	649	1,770	3,450	3,005	5,660	4,750	6,450	5,710	5,870	7,320
Price-earnings ratio (PER) (times)	34.61	33.59	24.19	57.87	71.33	57.50	55.87	44.21	36.37	102.39
Stock price net asset multiplier (PBR) (times)	5.15	4.74	6.82	5.80	9.71	7.48	8.83	6.95	6.29	9.62
Dividend yield (%)	0.6	0.6	1.2	0.3	0.3	0.5	0.6	0.8	0.9	0.3

JINS HOLDINGS Inc. Financial Information【Quarter】

	FY2019				FY2020				FY2021			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Operating results												
Sales (million yen)	13,506	28,455	45,020	61,893	14,928	31,513	41,816	60,258	14,813	31,643	47,741	
Gross profit (million yen)	10,380	21,687	34,502	47,343	11,650	24,434	32,570	46,698	11,766	25,057	37,890	
SG&A expenses(million yen)	9,374	19,014	29,272	39,884	10,305	21,148	29,873	41,080	10,985	22,394	33,900	
Operating profit (million yen)	1,005	2,673	5,229	7,459	1,345	3,285	2,697	5,617	781	2,662	3,990	
Recurring profit (million yen)	900	2,467	4,791	7,015	1,367	3,370	2,633	5,827	705	2,584	3,976	
Net income (million yen)	501	1,443	3,004	3,869	833	2,063	-15	1,687	369	1,913	2,744	
Financial status												
Total assets (million yen)	32,649	31,614	34,759	36,628	34,991	57,489	49,855	53,392	51,261	53,188	51,995	
Equity capital (million yen)	19,032	19,933	21,489	22,370	21,889	18,192	16,082	17,763	17,625	19,264	19,615	
Equity ratio (%)	58.3	63.1	61.8	61.1	62.6	31.6	32.3	33.3	34.4	36.2	37.7	
Per share data												
Basic earnings per share (yen)	20.90	60.22	125.30	161.40	34.78	86.44	-0.65	71.49	15.82	81.99	117.61	

JINS HOLDINGS Inc. Financial Information【Monthly Sales】

	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug
Monthly Sales												
FY2020 Num. of Stores(Stores)	389	393	399	404	403	404	406	407	409	413	415	415
FY2021 Num. of Stores(Stores)	418	419	425	428	428	428	431	432	432	432	435	434
FY2020 Net Increase(Stores)	10	4	6	5	-1	1	2	1	2	4	2	0
FY2021 Net Increase(Stores)	3	1	6	3	0	0	3	1	0	0	3	-1
FY2020 All Stores Sales(%)	25.6	-2.1	6.9	6.9	18.0	15.7	-13.4	-72.3	-47.5	18.3	11.8	8.2
FY2021 All Stores Sales(%)	-7.5	10.6	1.0	-1.2	-0.1	4.0	17.9	243.2	69.8	-23.1	-7.5	-14.2
FY2020 Existing Stores Sales(%)	20.3	-5.4	3.6	1.5	11.7	10.1	-17.4	-74.5	-51.1	11.8	5.5	2.2
FY2021 Existing Stores Sales(%)	-11.7	6.1	-3.4	-5.1	-4.1	0.9	13.4	232.9	62.9	-25.8	-10.4	-17.0