

# JINS Corporation Financial Information【Full Year】

(Unbound) (Unbound)

	FY2009	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018
<b>Operating results</b>										
Sales (million yen)	7,433	10,603	14,574	22,613	36,554	36,150	40,698	46,189	50,451	54,872
Gross profit (million yen)	5,333	7,521	10,688	17,015	27,444	26,194	30,324	34,528	37,942	41,455
SG&A expenses(million yen)	5,189	6,901	9,604	14,381	21,221	23,220	26,739	30,844	32,540	35,384
Operating profit (million yen)	144	620	1,083	2,633	6,222	2,973	3,584	3,683	5,402	6,071
Recurring profit (million yen)	127	600	1,052	2,551	5,868	2,929	3,480	3,604	5,227	5,627
Net income (million yen)	-18	232	384	1,089	3,419	1,245	1,902	1,980	2,767	3,097
Gross profit margin (%)	71.7	70.9	73.3	75.2	75.1	72.5	74.5	74.8	75.2	75.5
Operating income margin (%)	1.94	5.85	7.43	11.64	17.02	8.22	8.81	7.97	10.71	11.06
Recurring profit margin (%)	1.71	5.66	7.22	11.28	16.05	8.10	8.55	7.80	10.36	10.25
Net income margin (%)	-0.24	2.19	2.63	4.82	9.35	3.44	4.67	4.29	5.48	5.64
<b>Financial status</b>										
Total assets (million yen)	4,166	4,470	6,734	16,041	21,614	20,788	24,661	26,232	30,354	31,499
Equity capital (million yen)	2,024	2,235	2,578	8,952	12,132	12,418	13,979	15,232	17,515	19,707
Equity ratio (%)	48.6	50.0	38.3	55.8	56.1	59.7	56.7	58.1	57.7	62.6
ROE (%)	-0.9	10.9	16.0	18.9	32.4	10.1	14.4	13.6	16.9	16.6
ROA (%)	3.4	13.9	18.8	22.4	31.2	13.8	15.3	14.2	18.5	18.2
<b>Cash Flows</b>										
Operating cash flow (million yen)	245	952	545	1,169	4,324	2,806	4,310	2,449	6,339	4,742
Investment cash flow (million yen)	-747	-461	-1,591	-2,237	-2,950	-4,255	-2,848	-2,629	-2,406	-3,064
Financial cash flow (million yen)	752	-539	1,146	6,703	-1,191	-1,670	-506	-116	-1,548	-2,996
Cash and equivalents at year-end (million)	475	426	527	6,162	6,361	3,245	4,889	4,349	6,860	5,531
<b>Per share date</b>										
Basic earnings per share (yen)	-0.91	11.35	18.75	52.69	142.61	51.93	79.35	82.61	115.44	129.17
Dividends per share (yen)	1.00	2.00	4.00	10.00	40.00	10.00	16.00	25.00	36.00	48.00
Net assets per share (yen)	98.83	109.17	125.90	373.40	506.01	517.95	583.06	635.29	730.52	821.95
<b>Price earnings ratio</b>										
Closing stock (yen)	122	333	649	1,770	3,450	3,005	5,660	4,750	6,450	5,710
Price-earnings ratio (PER) (%)	-	29.34	34.61	33.59	24.19	57.87	71.33	57.50	55.87	44.21
Stock price net asset multiplier (PBR) (%)	1.23	3.05	5.15	4.74	6.82	5.80	9.71	7.48	8.83	6.95
Dividend yield (%)	0.8	0.6	0.6	0.6	1.2	0.3	0.3	0.5	0.6	0.8

# JINS Corporation Financial Information【Quarter】

	FY2017				FY2018				FY2019			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Operating results</b>												
Sales (million yen)	11,135	23,820	37,136	50,451	11,695	25,294	39,852	54,872	13,506			
Gross profit (million yen)	8,473	17,996	28,142	37,942	8,911	19,151	30,327	41,455	10,380			
SG&A expenses(million yen)	7,694	15,976	24,236	32,540	8,363	16,974	26,127	35,384	9,374			
Operating profit (million yen)	779	2,019	3,906	5,402	548	2,177	4,200	6,071	1,005			
Recurring profit (million yen)	703	1,892	3,749	5,227	426	1,921	3,860	5,627	900			
Net income (million yen)	374	894	2,097	2,767	166	1,034	2,235	3,097	501			
<b>Financial status</b>												
Total assets (million yen)	25,356	27,356	29,030	30,354	30,790	29,650	31,150	31,499	32,649			
Equity capital (million yen)	14,980	15,712	16,840	17,515	16,842	17,739	18,873	19,707	19,032			
Equity ratio (%)	59.1	57.4	58.0	57.7	54.7	59.8	60.6	62.6	58.3			
<b>Per share date</b>												
Basic earnings per share (yen)	15.60	37.30	87.50	115.44	6.94	43.13	93.26	129.17	20.90			

