

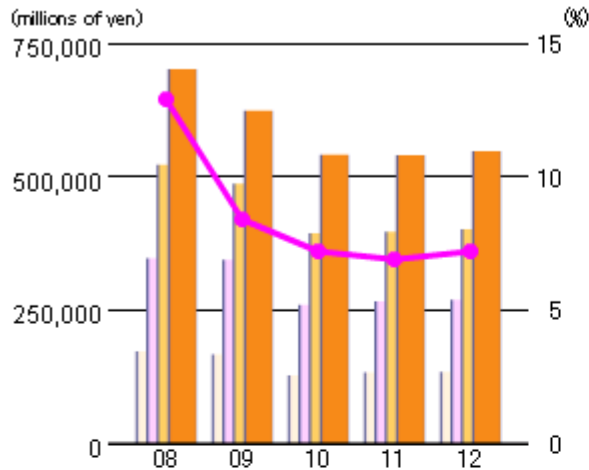


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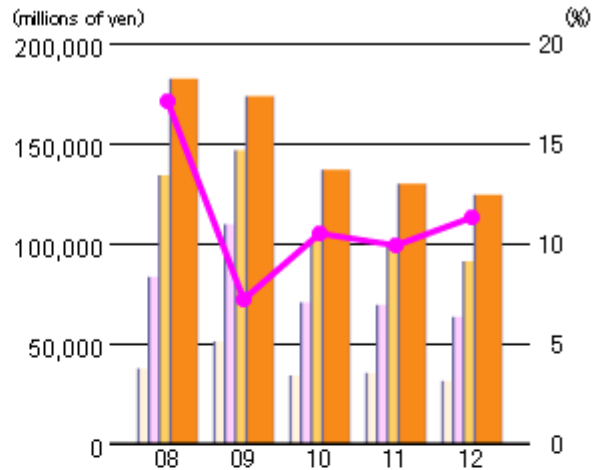
The essentials of imaging

BUSINESS SEGMENT

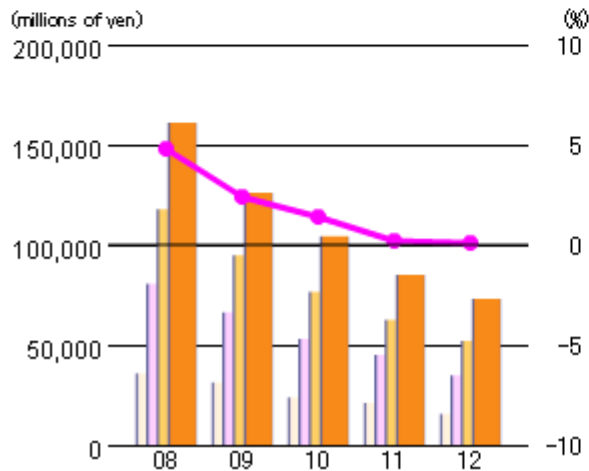
Business Technologies
Consolidated Net Sales & Operating Income Ratio



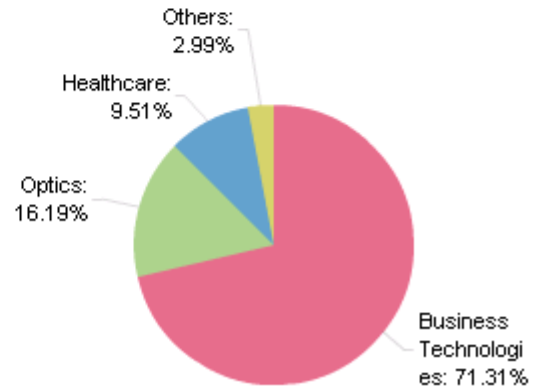
Optics Consolidated
Net Sales & Operating Income Ratio



Healthcare
Consolidated Net Sales & Operating Income Ratio



Latest Term Composition





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		2008/3	2009/3	2010/3	2011/3	2012/3
Business Technologies Consolidated Net Sales (millions of yen)	Full Year	700,969	623,682	540,809	539,639	547,576
	3rd Quarter (total)	522,087	486,244	393,915	396,340	400,882
	2nd Quarter (total)	346,901	343,782	259,940	266,051	268,976
	1st Quarter	172,805	166,714	127,220	132,780	134,069
Business Technologies Operating Income Ratio (%)	Full Year	12.9	8.4	7.2	6.9	7.2
	3rd Quarter (total)	12.8	9.8	4.6	6.6	6.1
	2nd Quarter (total)	12.9	9.4	3.0	7.4	5.7
	1st Quarter	12.4	10.3	0.2	5.8	2.7
Optics Consolidated Net Sales (millions of yen)	Full Year	182,262	173,416	136,745	129,836	124,313
	3rd Quarter (total)	134,030	146,512	102,601	99,407	91,112
	2nd Quarter (total)	83,315	109,440	70,474	69,157	63,365
	1st Quarter	37,490	51,056	33,990	35,174	31,141
Optics Operating Income Ratio (%)	Full Year	17.1	7.2	10.5	9.9	11.3
	3rd Quarter (total)	18.1	13.3	10.0	10.1	10.6
	2nd Quarter (total)	15.7	17.3	8.7	11.6	11.4
	1st Quarter	12.6	17.3	4.9	14.5	10.9
Healthcare Consolidated Net Sales (millions of yen)	Full Year	161,105	125,890	104,350	84,990	73,046
	3rd Quarter (total)	117,649	94,631	76,426	62,514	51,906
	2nd Quarter (total)	80,616	66,234	52,928	44,916	34,650
	1st Quarter	35,760	31,288	23,727	21,023	15,505
Healthcare Operating Income Ratio (%)	Full Year	4.8	2.4	1.4	0.2	0.1
	3rd Quarter (total)	5.0	4.4	2.0	0.9	-1.2
	2nd Quarter (total)	5.0	4.3	3.4	1.3	-1.1
	1st Quarter	3.6	4.5	3.5	-	-3.3
Sensing Consolidated Net Sales (millions of yen)	Full Year	9,910	8,393	6,921	-	-
	3rd Quarter (total)	7,200	6,574	4,725	-	-
	2nd Quarter (total)	4,945	4,926	3,043	-	-
	1st Quarter	2,253	2,360	1,408	-	-
Sensing Operating Income Ratio (%)	Full Year	12.3	4.1	0	-	-
	3rd Quarter (total)	12.6	6.3	-	-	-
	2nd Quarter (total)	16.1	10.4	-	-	-
	1st Quarter	12.2	8.3	-	-	-
Other Consolidated Net Sales (millions of yen)	Full Year	17,321	16,460	15,639	23,487	22,943
	3rd Quarter (total)	13,976	12,669	11,063	17,017	16,469
	2nd Quarter (total)	9,180	8,588	6,954	11,700	11,330
	1st Quarter	4,097	3,720	3,093	5,678	5,489