

## Take and Give Needs Over view data

<b>Operating results</b>	<b>unit</b>	<b>2014/3</b>	<b>2015/3</b>	<b>2016/3</b>	<b>2017/3</b>	<b>2018/3</b>	<b>2019/3</b>	<b>2020/3</b>	<b>2021/3</b>	<b>2022/3</b>	<b>2023/3</b>
Net Sales	million yen	60,788	59,221	59,524	60,186	64,590	66,871	63,678	20,044	39,482	45,532
Operating Income	million yen	3,619	2,973	1,545	2,439	2,785	4,281	3,579	-11,191	2,089	3,681
Ordinary Income	million yen	3,333	2,784	1,377	2,100	2,489	3,900	3,381	-11,687	1,548	3,181
Profit attributable to owners of parent	million yen	1,358	1,008	230	360	888	2,283	1,003	-16,214	1,877	4,108
ROE	%	7.4	5.1	1.1	1.8	4.3	10.4	4.3	-105.1	19.7	29.8
ROA	%	7.0	5.8	2.8	4.1	4.6	6.9	5.9	-21.9	3.7	5.8
Ratio of operating income to net sales	%	6.0	5.0	2.6	4.1	4.3	6.4	5.6	-55.8	5.3	8.1
<b>Financial status</b>											
Total Assets	million yen	48,282	48,091	49,286	52,176	56,025	57,130	58,197	48,578	54,032	55,235
Net Assets	million yen	19,361	20,463	20,385	20,485	21,136	23,181	23,797	7,237	11,843	15,753
Shareholders' equity ratio	million yen	39.6	42.2	41.0	38.9	37.3	40.2	40.6	14.9	21.9	28.5
<b>Cash flows</b>											
Cash Flows from Operating Activities	million yen	5,646	1,825	3,731	4,130	4,139	6,449	4,259	-9,713	6,652	3,545
Cash Flows from Investing Activities	million yen	-1,769	-2,477	-5,471	-5,155	-6,708	-2,488	-7,038	-3,059	-401	-375
Cash Flows from Financing Activities	million yen	-2,537	126	476	2,092	2,408	-1,956	2,293	10,902	1,014	-2,419
Cash and cash equivalents at end of year	million yen	5,346	4,877	3,658	4,704	4,556	6,568	6,078	4,203	11,468	12,218
<b>Per share data</b>											
Earnings per share	yen	104.67	77.84	17.77	27.85	68.58	176.33	77.46	-1,250.73	128.89	300.77
Net Assets per Share	yen	1,474.23	1,565.15	1,558.93	1,565.59	1,614.55	1,711.86	1,822.56	558.11	673.86	974.70
Dividends per Share	yen	15	15	15	15	15	15	20	0	0	20
Dividends Payout Ratio	%	14.3	19.3	84.4	53.9	21.9	8.5	25.8	-	-	6.6
<b>KPI</b>											
Interest-bearing debt	million yen	15,666	16,186	17,015	19,433	19,212	17,725	20,625	29,786	28,329	26,478
Number of domestic weddings handled	unit	13,408	13,385	13,191	12,921	12,551	13,244	12,963	5,059	11,371	12,339
Wedding unit price	thousand yen	4,093	4,017	3,971	3,923	3,980	3,868	3,947	3,455	3,575	3,764

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<b>Operating results</b>	<b>unit</b>	<b>Q2/2022</b>	<b>Q3/2022</b>	<b>Q4/2022</b>	<b>Q1/2023</b>	<b>Q2/2023</b>	<b>Q3/2023</b>	<b>Q4/2023</b>	<b>Q1/2024</b>	<b>Q2/2024</b>	<b>Q3/2024</b>
Net Sales	million yen	18,004	29,651	39,482	11,512	22,602	35,767	45,532	11,088	21,662	35,273
Operating Income	million yen	-119	1,768	2,089	1,590	2,789	5,206	3,681	949	1,410	3,978
Ordinary Income	million yen	-373	1,383	1,548	1,485	2,580	4,880	3,181	826	1,169	3,613
Profit attributable to owners of parent	million yen	445	2,686	1,877	3,363	4,178	5,830	4,108	505	744	2,150
Earnings per share	yen	26.40	195.26	128.89	255.36	314.14	437.45	300.77	31.76	45.10	138.51
<b>Financial status</b>											
Total Assets	million yen	50,764	55,778	54,032	53,486	56,376	55,360	55,235	52,535	53,858	53,397
Net Assets	million yen	10,503	12,633	11,843	15,097	15,932	17,482	15,753	15,905	16,152	17,320
Shareholders' Equity to Total Assets	%	20.7	22.6	21.9	28.2	28.3	31.6	28.5	30.3	30.0	32.4

Figures for the fiscal year ending March 2022 are stated after the application of the "Accounting Standards for Revenue Recognition" (ASBJ Statement No.29)